



innight

# Press Information

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High-rank managers and politicians welcome new logistics centre

## **TNT Innight's new sorting centre in Niederaula starts operations**

**Mannheim/Niederaula, 13. October 2006. Out to the world from the centre of Germany: TNT Innight GmbH & Co. KG, German market leader in night express services for business customers, has moved to its new premises in Niederaula, a city in the federal state of Hesse. The new sorting centre plays a key role in TNT Innight's transport network.**

An investment to the future: a total of 4.2 million Euro was spent on the construction of the new TNT Innight sorting centre, which measures over 4,500 square metres and replaces two sites in Fulda and Kassel, which had become too small. From now on, up to 13,000 parcels per day will be sorted and distributed by 35 TNT employees and the same number of leased staff in Niederaula.

TNT Innight delivers spare parts and other time-critical goods to individually agreed delivery points during the night - for example, a shipment may be delivered straight into the car boot of a service technician. Over one hundred transport vehicles are on their way to customers in and around Niederaula each night.

Guests of the grand opening could form their own views of the new building, which fulfils all the latest construction and security standards. The event was attended by numerous business and political representatives, including Bernd Abeln, Secretary of Commerce in the federal state of Hesse, Dr. Werner Neusel, Vice President of the Kassel district and Dr. Karl-Ernst Schmidt, head of the district authority (Landrat), as well as Mayor Helmut Opfer.

"Internationalisation and globalisation are unthinkable without efficient transport services, and these depend upon a central location and good transport connections. The North Hesse region is continuously developing into Europe's logistics centre. With its ever-growing employment figures, the transport and logistics sector is turning into one of Germany's key industries. North Hesse saw its chances here very early, and has modelled itself to one of the most important logistics competence centres in Germany with commitment and know-how", Abeln points out.

Its good transport connections tipped the scales in favour of Niederaula: three big motorways, the A4, A5 and A7, run close by. The 'Hattenbacher Dreieck' and 'Kirchheimer Dreieck', important motorway junctions, are no more than five kilometres away. There is not a single traffic light between the new hub and the next motorway. Thanks to these ideal conditions, TNT Innight gains time, an advantage it can pass on directly to its customers.

"On the one hand, the new building is our reaction to the increasing volume of shipments", says Thomas Kraus, TNT Innight's Chief Executive Officer. "On the other hand, it's a clear sign of our commitment to Hesse as a place for business. An efficient express transport network will boost companies' development across the Germany. TNT Innight regards its new site as an investment to the future, which opens up further expansion opportunities."

Mayor Helmut Opfer also congratulated TNT Innight on its decision for Niederaula: "We are very pleased that TNT Innight is setting up its main sorting centre here and is bringing accumulated transport know-how to the area. This is a decision of important economic significance for the whole region and underlines Niederaula's successful positioning as an attractive site for the logistics sector", Opfer comments.

TNT Innight is the leading distributor network for the transportation of spare parts and time-critical goods during the night. Goods are picked up in the late afternoon and delivered across Germany during the same night.